

# GAS PROCUREMENT

*As Australia looks set to become one of the world's largest liquefied natural gas (LNG) exporters, domestic gas prices across the eastern seaboard have also experienced an unprecedented increase. Continuing concerns over gas supply have led to businesses placing an increasing focus on their energy needs and better consumption management.*

Maximise your opportunity to drive gas costs down. From strategic portfolio review and analysis, through to in-depth and robust tender and negotiation processes, Edge will help you make a calculated and informed decision about your gas procurement.

We follow this up with tailored management services that ensure you get the most out of your procurement strategy. These services give you operational and financial insight to help you make business decisions quickly and effectively.

Your organisation's needs drive our procurement process. This includes your key objectives and business drivers, and your existing operational processes and internal resources. We analyse historical and forecast consumption data to determine appropriate contract volumes for your annual contract quantity (ACQ), maximum daily quantity (MDQ), and maximum hourly quantity (MHQ).

Your risk parameters and preferred contract terms are determined through a combination of discussions with you and a comprehensive analysis of your portfolio.

We then leverage our significant portfolio presence and our extensive, long-standing relationships with Australian energy retailers to take your requirements to market. You may also choose for us to negotiate an extension with your existing retailer.

You can be assured of a seamless request-for-tender process when using Edge as your procurement specialist. We will;

- Ensure an optimal procurement strategy
- Develop accurate and specific tender documentation
- Conduct pre-qualification interviews with retailers
- Expertly analyse and evaluate all responses
- Review and provide recommendations on commercial terms

We use our proven negotiating ability to ensure all offers reflect each retailer's optimal terms before providing our final recommendation.

## Connect with Edge

*It's time to ensure your gas procurement strategy is producing the best possible outcome for your business. Speak to us on 07 3232 1115.*